

Fine Print

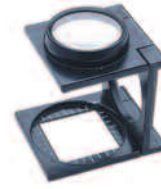
Courier



Learn more about
Courier *FastPath*
web services at
courierfastpath.com.



News Services People



FOUR-COLOR EXPANSION UPDATE

Strong Demand for Four-Color Drives Speedy Addition of Second Lithoman

In response to extremely strong demand, Courier is continuing the steady expansion of its four-color capabilities with the installation of its second MAN Roland Lithoman IV four-color press. The new press is the mirror image of Courier's first Lithoman that began operation in

April of last year. The second press will be assembled this fall, and by the end of the year the two presses will be operating side-by-side at Courier's facility in Kendallville, Indiana.

The ultra-high-capacity Lithoman has the throughput of two conventional web presses and

produces the highest quality four-color printed product. The first Lithoman enabled Courier to meet growing demand and to continue to provide excellent service to customers, many of whom awarded Courier with large blocks of work.

"The tremendous response in the marketplace to the first press is extremely gratifying," said Peter Conway, Vice President of Sales. "Our customers are so pleased with the product and with our commitment to four-color that they've rewarded us with additional work. The first press is filling up much more quickly than any of us expected. As a result, we have accelerated the purchase and installation of the second press as much as possible."

The four-color expansion in Kendallville is a comprehensive project involving all aspects of the operation. In addition to the two Lithoman presses, Courier has invested in additional plate making, additional bindery equipment, and the construction of 50,000 square feet of paper warehouse space. With the installation of the second Lithoman, Kendallville will have tripled its four-color capacity in less than two years. 🗑️



To make room for the second Lithoman, the paper and other material to the right of the first Lithoman in this photo will be moved to the newly constructed 50,000 square foot warehouse addition. The second press will be the mirror image of the first. Access to the print units of both presses will be from the common center aisle, and the roll stands, control rooms and deliveries will all be side by side.

Iacobelli Named Bindery Manager of the Year

Courier's Vince Iacobelli has been awarded the Bindery, Finishing, and Distribution Manager of the Year Award by the National Association of Printers and Lithographers. Vince is the Bindery Manager at National Publishing Company, a Courier subsidiary specializing in printing on lightweight papers. In addition to hard and softcover binding, National offers customers a wide array of specialized bindery services such as thumb indexing, round cornering and edge staining.

Vince started work at National Publishing forty years ago. Throughout his career, he has been the driving force behind the identification and implementation of countless technological advances in the bindery. Today, Vince leads a team of seven Production Supervisors and 185 employees in a three-shift bindery operation that produces almost 1,000,000 books per week. 📖



Courier's Vince Iacobelli accepts the Bindery Manager of the Year Award from Jeffrey Wright, President of the Research and Engineering Council of NAPL.

RIGHT *from the* START

TIP OF THE MONTH

If you or your compositor are frustrated by how long it takes to upload your large files to Courier via FTP, you should ask your Sales Representative to get you set up as a *FastPath* Proof Check user. There are lots of great features to Proof Check, but the first thing customers and compositors comment on is the fast upload speeds. And soon after you start uploading with Proof Check, you will begin to realize just how powerful a service it is. There's no need to change the way you operate in order to fit Proof Check. We give you the tools to mold Proof Check to fit your company's unique workflow. There's nothing like it.

Tips of the Month are excerpted from *Right from the Start: The book professional's guide to preparing digital files for print production, Fifth Edition*, published by Courier Corporation. To get a copy, contact your sales representative or Priscille Georgeou at pgeorgeou@courier.com or 978-251-6277.

Courier

Courier Companies, Inc.
15 Wellman Avenue
N. Chelmsford, MA 01863

FIRST CLASS
U.S. POSTAGE
PAID
PERMIT NO. 19
N. CHELMSFORD
MA 01863

Courier Fine Print

Courier *Fine Print* is published by Courier Corporation. Questions or comments regarding *Fine Print* or any Courier services may be directed to Terry French, Marketing Manager, Courier Companies, Inc., 15 Wellman Avenue, N. Chelmsford, MA 01863, (978) 251-6292, tfrench@courier.com.